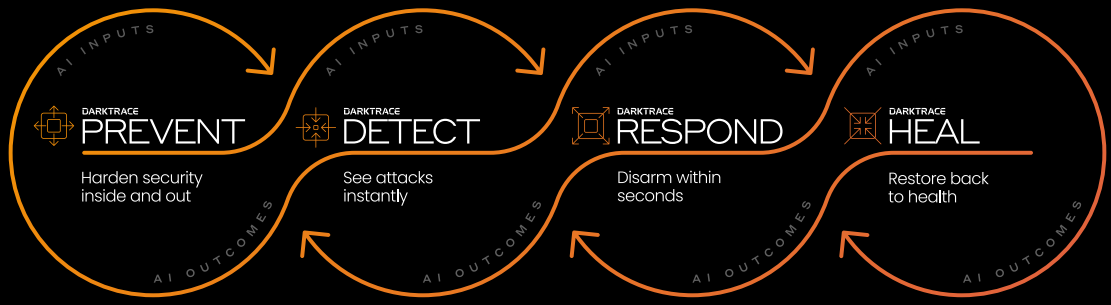
1H FY 2023 Investor Fact Sheet

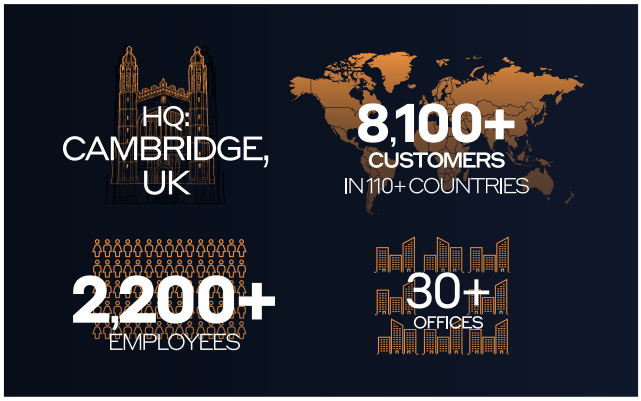
Darktrace is a global leader in cybersecurity AI, delivering complete AI-powered solutions in its mission to free the world of cyber disruption.

AMBITIOUS TECH VISION

The Darktrace Cyber AI Loop is built on continuous feedback and a deep, interconnected understanding of the enterprise.



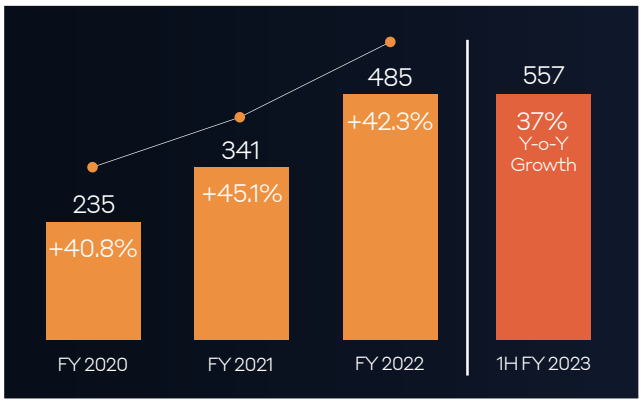
AT A GLANCE



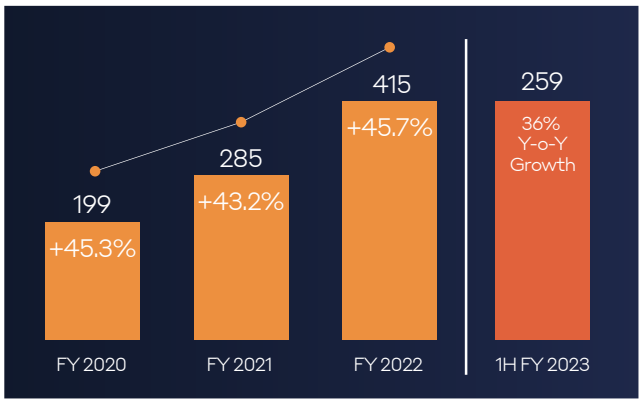
KEY 1H FY 2023 FINANCIALS

$557m ARR[1]	$259m REVENUE[2]
37% Y-O-Y CONSTANT CURRENCY ARR GROWTH[1]	36% Y-O-Y REVENUE GROWTH[2]

ARR ($m)[1]



REVENUE ($m)[2]



[1] Constant currency ARR at FY 2023 rates. Note, customers, ARR and ARR-related measures have been re-cast to treat Cybersprint as though it had been owned in all periods presented.

[2] As noted at the time of Darktrace's FY 2022 earnings on 8 September 2022 there was a restatement of revenue to FY 2021 that also had an impact on the 1H FY 2022 disclosed revenue. Refer to Note 1 in the consolidated interim financial statements in the Group's Annual Report.

1H FY 2023 Investor Fact Sheet

TOTAL ADDRESSABLE MARKET (TAM)

$47bn* DARKTRACE BOTTOM-UP TAM VALUE

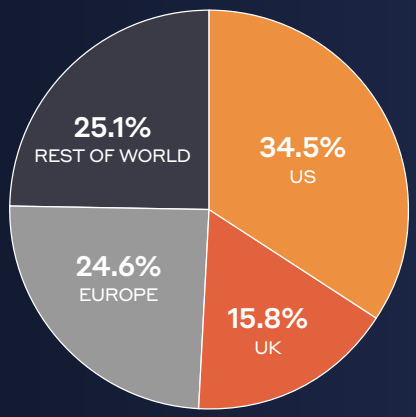
$155bn DARKTRACE TOP-DOWN TAM VALUE

Beyond Cyber Security

8,100+ THE NO. OF COMPANIES CURRENTLY BENEFITING FROM THE DARKTRACE CYBER AI PLATFORM

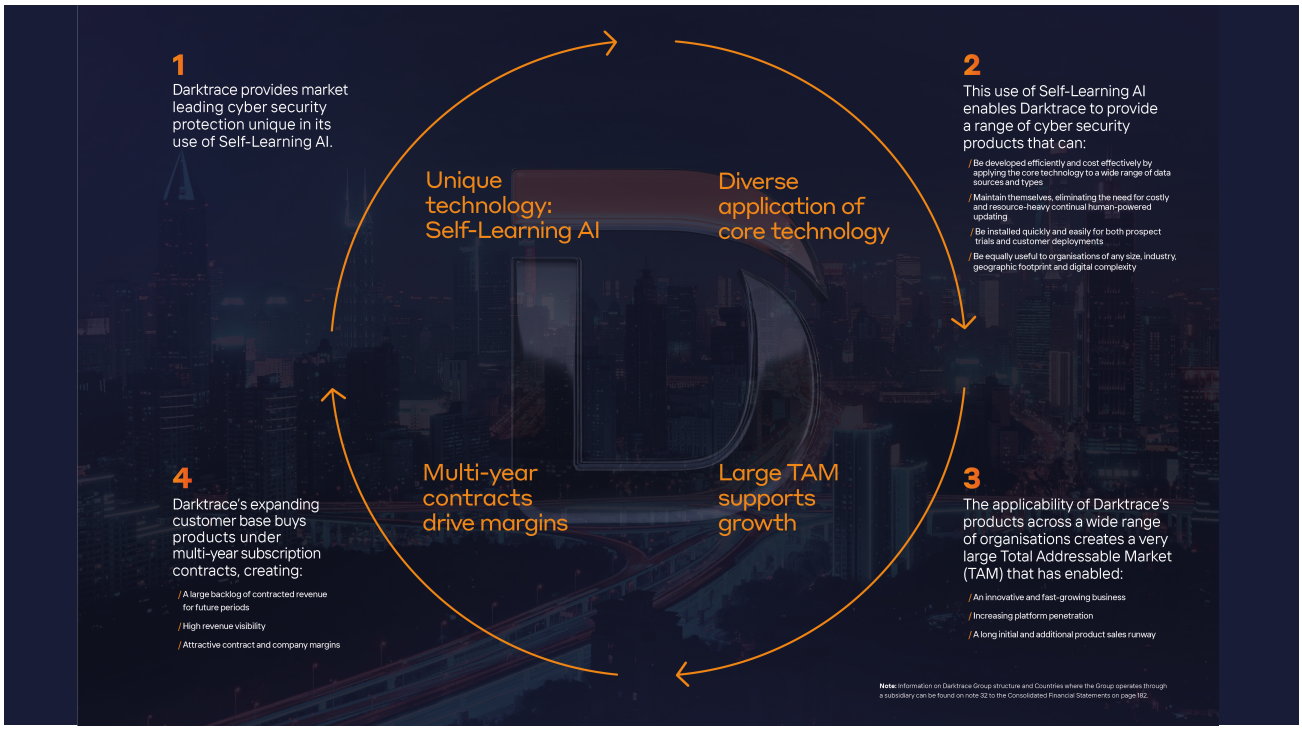
150,000 THE NO. OF COMPANIES THAT COULD POTENTIALLY ADOPT THE DARKTRACE CYBER AI PLATFORM

REVENUE BY GEOGRAPHY



As of 31st December 2022.

BUSINESS MODEL



1H FY 2023 HIGHLIGHTS

8,100+ customers

105.1% Net ARR Retention Rate

Largest ever deal to date signed

Launch of Darktrace **PREVENT /OT** & Darktrace **Newsroom**

23% Adjusted EBITDA Margin

*As disclosed in Darktrace's prospectus, bottom-up TAM is calculated using FY 2022 ARR scaled up to our addressable enterprises globally, assuming all customers take our entire suite of products, across their entire digital estate, and our near term product road map disclosed at IPO.

Note: Alternative Performance Measures (APMs) are used by Darktrace management and Board of Directors to understand and manage performance. Definitions of the company's APMs can be found in the Group's FY2023 half year results statement.

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